



Early Childhood Education Learning Series

Module 2, August 2020





In Attendance Today

20 GSF-Member organisations which run or support schools in 25 countries and impact over 1.5 million children.







About the offer:

- Based on members' needs to improve their ECE programmes
- Specific to the context and needs of low-resource environments in which our members operate
- It is not a one-time webinar/session; it is a six-month long engagement with peers and Hippocampus
- Designed for individuals who make ECE decisions for their organisations







How we'll spend our time today: 80 minutes

- Review of Module 1(5 minutes)
- Experts from FSG will share data on parent beliefs and aspirations (10 minutes)
- Stephen Covey's Trust Matrix by Umesh (CEO at Hippocampus) (10 minutes)
- Panel Discussion with the Hippocampus team (25 minutes)
- Breakout Rooms (15 minutes)
- Q&A (10 minutes)







Norms and to-do's:

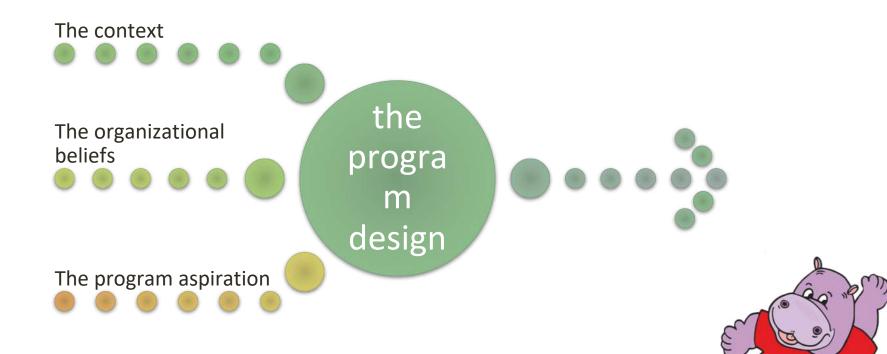
- Keep the video on, if possible
- Stay on mute when not speaking
- If you have a clarifying question during a presentation/talk, you can type
 'I have a question' in the chatbox or type the question itself
- Please download and keep the Handout sent to you open to take notes

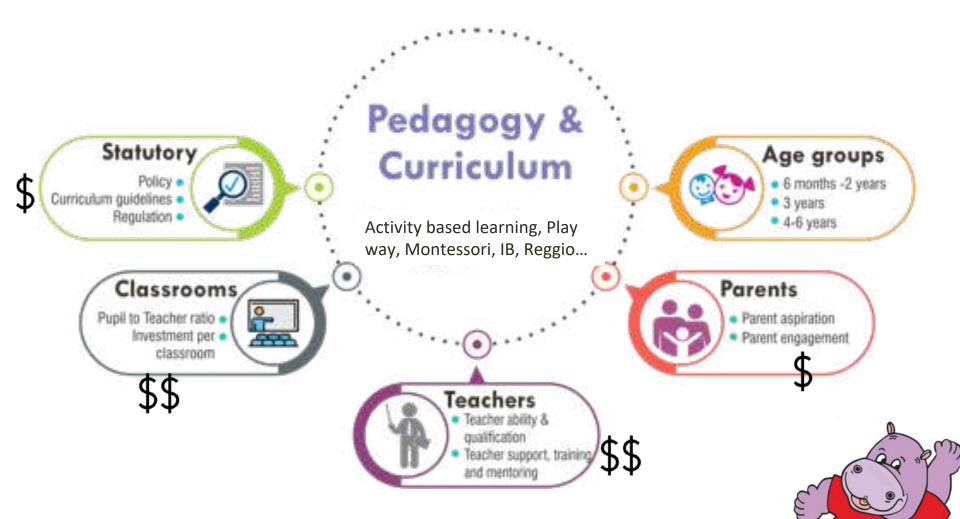


HOW TO MOVE PARENTS FROM BEING PARTICIPANTS TO PARTNERS?

Parent aspiration and engagement

DESIGNING THE ECE PROGRAM



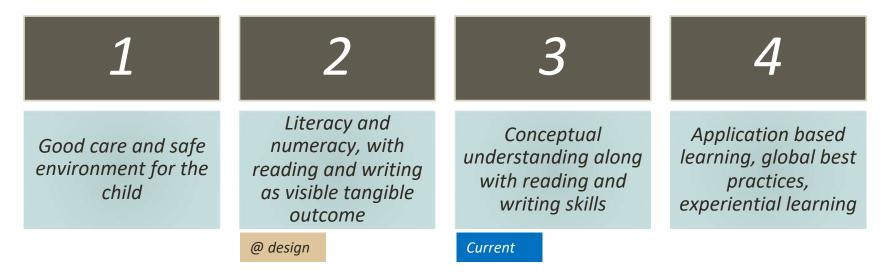


FSG –PARENT'S BELIEFS ABOUT ECE IN INDIA?



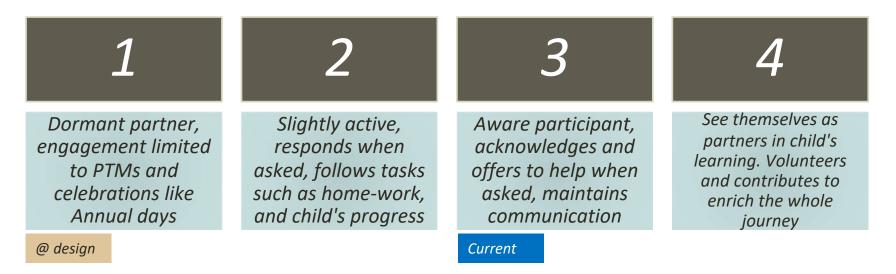


E. ASPIRATION OF PARENTS





F. ENGAGEMENT OF PARENTS



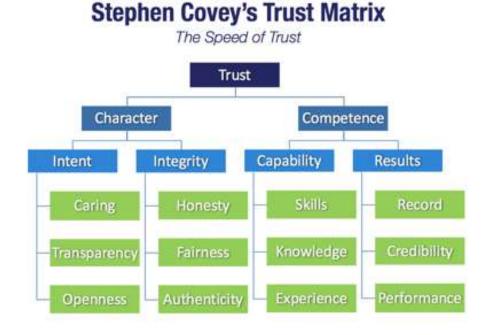


BUILDING TRUST TO ACHIEVE SUCCESS

Trust is a subjective, context-dependent property that is required when (i) **two entities need to collaborate** (i.e. there is a dependence relationship between them and there exists the willingness to collaborate), **but they do not know each other beforehand**, (ii) and when the outcome of this collaboration **is uncertain** (i.e. entities do not know if they will perform as expected) **and risky** (i.e. negative outcomes are possible). In this situation, trust acts as a mechanism to reduce the uncertainty in the collaboration and to mitigate the risk. **As risk increases** (either the probability or the impact of negative outcomes), **trust becomes more crucial.**



STEPHEN COVEY'S TRUST MATRIX



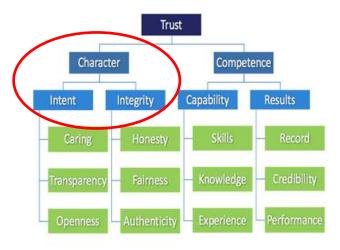


PANEL DISCUSSION BUILDING TRUST THROUGH A STRUCTURED APPROACH

Q1 – OVERVIEW OF THE STEPS HIPPOCAMPUS TOOK TO DEMONSTRATE **INTENT** AND **INTEGRITY** TO PARENTS

Stephen Covey's Trust Matrix

The Speed of Trust





PARENT ORIENTATION –THE TECHNIQUES USED TO SHOWCASE METHODS USED BY HIPPOCAMPUS

Q3 – IN THE FIRST 90 DAYS, WHAT DID HIPPOCAMPUS DO TO ENSURE THAT PARENTS COULD EXPERIENCE WHAT WAS SPOKEN OF DURING THE PARENT ORIENTATION?



S.

Q4 – THERE ARE SOME DIFFICULT "KNOW IT ALL" PARENTS. WHAT TECHNIQUES WERE USED TO HANDLE THEM?





Stephen Covey's Trust Matrix The Speed of Trust



Q5-WHAT STEPS WERE TAKEN TO CONTINUOUSLY DEMONSTRATE HIPPOCAMPUS' <u>CAPABILITY</u> TO PARENTS?

1.50

Q6-FOR YOUNG CHILDREN, IT IS DIFFICULT TO DO STANDARDIZED TESTS? WHAT STEPS WERE TAKEN AT HIPPOCAMPUS TO DEMONSTRATE RESULTS?



Q7-WHAT IS THE COMMON MISTAKE **TEACHERS AND** SCHOOL LEADERS MAKE THROUGH THE PARENT JOURNEY, WHICH UNDERMINES ALL THE WORK BEING DONE?



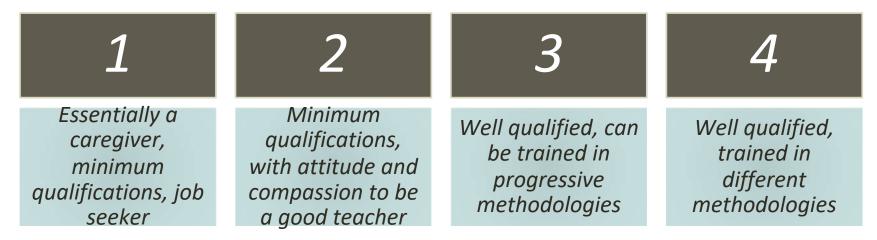
BREAKOUT SESSION

"Share 1 or 2 unique ways that you use to build a relationship of trust with your student's parents."



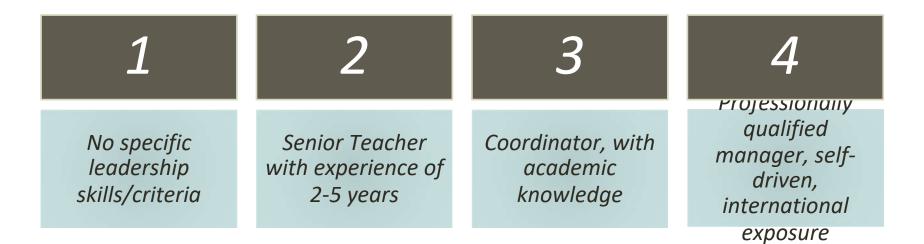
NEXT SESSION – TEACHERS – RECRUITMENT, TRAINING AND SUPPORT

G. TEACHER ABILITY AND QUALIFICATION





H. CENTRE LEADERSHIP





I. TEACHER SUPPORT, TRAINING AND MENTORING

1	2	3	4
No training provided, learns on job	Teacher is trained by experts	Teacher is provided tools (like lesson plans), through the year training and mentoring	Additionally teacher is made aware of latest developments and trained to be equipped with special skills







Thank You

If you'd like to connect with the Hippocampus team to learn more about their ECE programme, please let us know.

